

## COST PROPOSAL NARRATIVE

*The Respondent should provide a brief narrative (not longer than two pages) in support of each Cost Proposal item. The narrative should be focused on clarifying how the proposed prices correspond directly to the Respondent's Technical Proposal. For example, evaluators will expect detailed explanation of Maintenance and Support to correspond to Maintenance and Support items if described in the Technical Proposal. **Please compose and return this document in a PDF format, labeled as "Cost Proposal Narrative".***

STAT Courier's straight-forward pricing strategy ensures high quality with no hidden costs. We propose 10 dedicated drivers working exclusively for IDOHL and DEP, which includes one driver from our MBE subcontractor Pillow Logistics. The same drivers will run the same routes each service day, resulting in familiarity with each site and location personnel. This plan results in dependability and reliability of service and consistency of pickup and delivery for on time testing at the IDOHL.

Costs have been divided evenly between all IDOHL locations for the regularly scheduled pickups, including during flu season.

A uniform charge has been quoted for all on-demand/surge DEP pickups.

STAT Courier understands that timely, dependable service is expected and ultimately is the most cost-effective solution. Our cost proposal reflects these targeted objectives.

